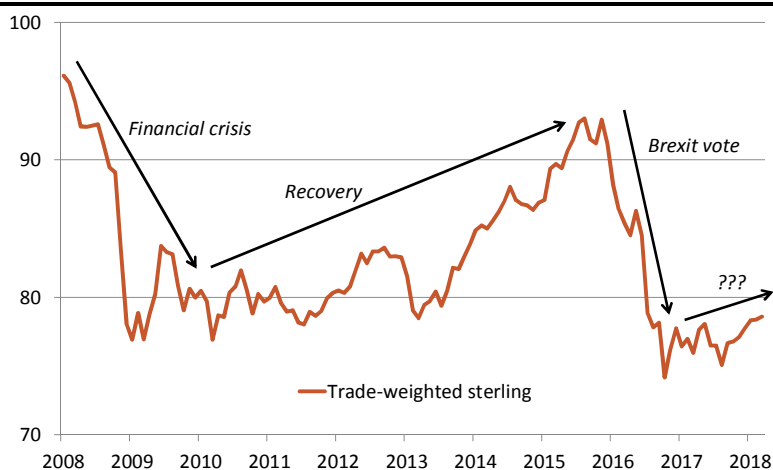


6 April 2018

Weak sterling shows markets still fear a hard Brexit

Resilient growth and progress on Brexit have not boosted sterling by much yet



Monthly data. Data shows sterling on trade-weighted basis. (2005=100). Source: Bank of England

- Brexit has pounded sterling:** By and large, exchange rates reflect the relative health of economies. Sterling dropped sharply in 2008 when the UK was hit especially hard by the financial crisis. During the post-Lehman recovery, sterling appreciated strongly as the UK enjoyed a relatively robust upswing compared to other advanced economies. The pound peaked in late 2015 before falling sharply thereafter as Brexit opinion polls narrowed ahead of the June 2016 EU referendum. When the UK voted to leave the EU, sterling dropped to a post-Lehman low as markets slashed their expectations for long-term UK growth. On a trade-weighted basis sterling fell by about 20% peak-to-trough.
- When resilient growth is not enough:** Because of Brexit, the UK is currently missing out on the ongoing global upswing. Nevertheless, the UK is still doing much better than the market had initially anticipated after the Brexit vote. UK real GDP expanded at a rate of 1.8% in 2017, only a bit slower than the post-Lehman average. We expect a similar growth rate in 2018 (1.7%) and 2019 (1.8%). Meanwhile, the Bank of England has started a gradual tightening cycle. After hiking by 25bp in November 2017 we expect two such hikes in both 2018 and 2019. Together, the better-than-expected growth and tighter monetary policy would normally push the exchange rate higher. As our chart shows, this effect has only been modest, in part due to the strong growth in the UK's major trading partners. Trade-weighted sterling is currently only about 2% above its post-Brexit vote average.
- The hard-Brexit risk is weighing on sterling:** Currently, sterling embodies a range of potential outcomes for Brexit. That includes the risk of a no-deal hard Brexit, which we predict could reduce UK trend growth to below 1.5% from its pre-Brexit vote rate of more than 2.0%. As long as there is a notable hard Brexit risk – we see a 25% chance – markets will remain reluctant to price in the resilient short-run economic data and monetary tightening. After all, no one knows for sure what the economy could look like in a year's time if the UK crashes out of the EU without a trade deal.
- Not out of the woods yet:** Having agreed the divorce and transitional terms, UK and EU negotiators will spend the rest of the summer detailing the broad aims for a future trading relationship. This includes the tricky issues relating to the Irish border and the EU Customs Union (see [Brexit tail risks loom larger than before](#)). None of what has been so far agreed, however, has any legal basis unless the EU27 and the UK pass it through their respective parliaments at the end of the negotiations. The hard Brexit risk thus cannot be discounted yet. Chief EU negotiator Michel Barnier has said the EU will need six months to ratify the final deal before Brexit happens in March 2019. We should therefore know with some confidence by October 2018 what the future terms of UK-EU trade will be.
- Outlook for sterling:** If the UK avoids a hard Brexit, we expect sterling to gradually track upwards to a level that is in tune with the long-run economic outlook – below the pre-Brexit vote level but still above the European average. By the end of 2019 we expect GBPUSD to rise to 1.49 and GBPEUR to rise to 1.18. In the long run, with potential annual growth of 1.5-1.7% (our Brexit base case) sterling is probably undervalued on a trade-weighted basis by between 5% and 10%.

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