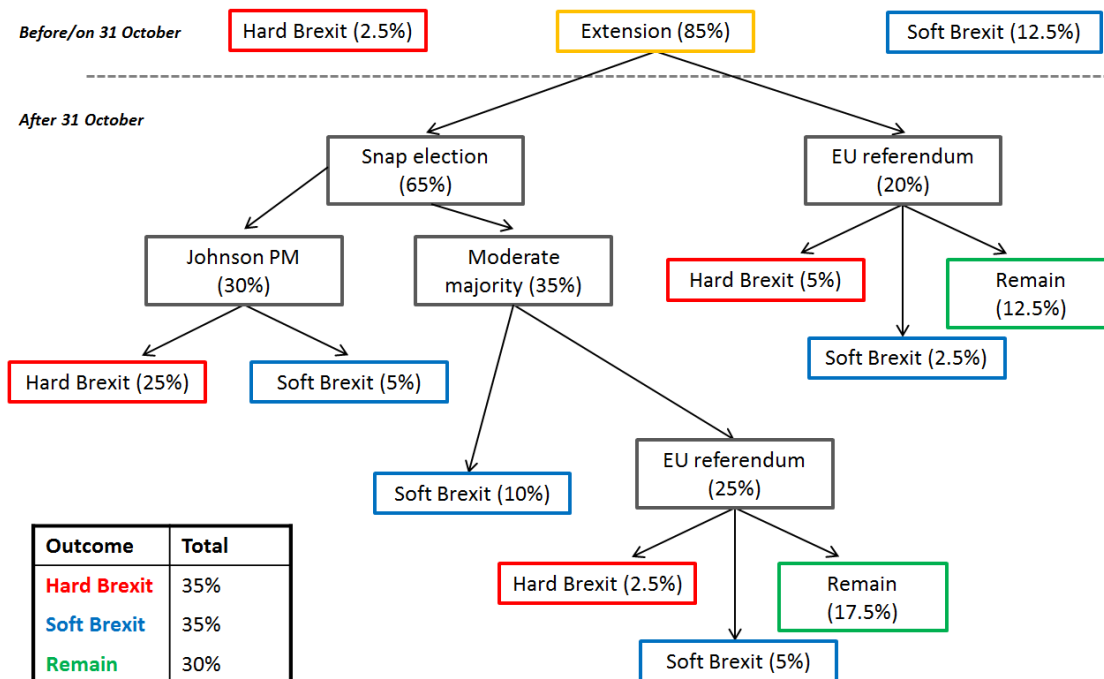


10 September 2019

Hard Brexit risk down as moderates gain momentum

Potential Brexit outcomes



Source: Berenberg

- Off the cliff-edge for now:** Despite the turmoil in Westminster, the high chance that the UK will ask the EU for a further Brexit delay (85% up from 40%) decisively reduces the risk of a no deal on 31 October (2.5% from 30%). However, the prospect of an election and/or second referendum looms large – this keeps the hard Brexit risk alive. Net-net, this is marginally positive and we therefore cut the risk of a hard Brexit a little (35% from 40%). We also see an outside chance (12.5%) that the UK and the EU agree to modest changes to the current withdrawal agreement (WA) at the final hour and the deal passes through UK parliament – yielding a soft Brexit outcome.
- Delay first, election second:** Within the 85% chance of a further delay we forecast a 65ppt chance of a snap election – likely in November. A snap election before Brexit is agreed would be a referendum 2.0 – with a de facto choice between a hard Brexit and a proper second referendum on whether the UK should leave the EU.
- Election followed by no deal:** The hard Brexit risk is now mostly a function of: a) the readiness of UK Prime Minister Boris Johnson and the Conservatives to join forces with Nigel Farage and his Brexit Party; and b) their ability to win a majority of seats in the House of Commons in snap elections. We put a 30ppt probability on this outcome. With Boris Johnson leading the government after snap elections, the outcome would be heavily skewed towards a no deal (25ppt) with only a small chance of a soft Brexit (5ppt).
- What if moderates won the election?** There is no love lost between the parties that would prefer a soft/no-Brexit outcome: Labour, Liberal Democrats, Scottish National Party (SNP), independents and the Greens. Any agreement between such parties (35ppt) to unite following an election would last only until they had either a) passed a soft-Brexit deal (10ppt) or b) held a second EU referendum (25ppt). Once Brexit is resolved, an election may follow.
- Chance of remain rising as second referendum odds go up:** We see two potential routes to a second Brexit vote: (1) if the moderate parties win a majority of seats in a snap election; and (2), if the current rebel alliance topples Johnson and forms a temporary government that decides to go for a second referendum (20ppt out of the 85% chance of an extension). In a second vote on EU membership, moderates would campaign for remain while the Brexiteers would be partly in disarray. A lot would depend on the question on the ballot, however. Upon setting the question, the pro-EU parties in Westminster would probably try to keep “hard Brexit” off the ballot paper and instead offer a choice between the WA and remain. A public backlash may change that, however. The probability distribution of outcomes would thus tilt towards remain with small possibilities of a soft Brexit or a hard Brexit.

Disclaimer

This document was compiled by the above mentioned authors of the economics department of Joh. Berenberg, Gossler & Co. KG (hereinafter referred to as “the Bank”). The Bank has made any effort to carefully research and process all information. The information has been obtained from sources which we believe to be reliable such as, for example, Thomson Reuters, Bloomberg and the relevant specialised press. However, we do not assume liability for the correctness and completeness of all information given. The provided information has not been checked by a third party, especially an independent auditing firm. We explicitly point to the stated date of preparation. The information given can become incorrect due to passage of time and/or as a result of legal, political, economic or other changes. We do not assume responsibility to indicate such changes and/or to publish an updated document. The forecasts contained in this document or other statements on rates of return, capital gains or other accession are the personal opinion of the author and we do not assume liability for the realisation of these.

This document is only for information purposes. It does not constitute investment advice or recommendation to buy financial instruments. It does not replace consulting regarding legal, tax or financial matters.

Remarks regarding foreign investors

The preparation of this document is subject to regulation by German law. The distribution of this document in other jurisdictions may be restricted by law, and persons, into whose possession this document comes, should inform themselves about, and observe, any such restrictions.

United Kingdom

This document is meant exclusively for institutional investors and market professionals, but not for private customers. It is not for distribution to or the use of private investors or private customers.

United States of America

This document has been prepared exclusively by Joh. Berenberg, Gossler & Co. KG. Although Berenberg Capital Markets LLC, an affiliate of the Bank and registered US broker-dealer, distributes this document to certain customers, Berenberg Capital Markets LLC does not provide input into its contents, nor does this document constitute research of Berenberg Capital Markets LLC. In addition, this document is meant exclusively for institutional investors and market professionals, but not for private customers. It is not for distribution to or the use of private investors or private customers.

This document is classified as objective for the purposes of FINRA rules. Please contact Berenberg Capital Markets LLC (+1 646 949 9000), if you require additional information.

Copyright

The Bank reserves all the rights in this document. No part of the document or its content may be rewritten, copied, photocopied or duplicated in any form by any means or redistributed without the Bank's prior written consent.

© 2018 Joh. Berenberg, Gossler & Co. KG

Contacts



BERENBERG

PARTNERSHIP SINCE 1590

JOH. BERENBERG, GOSSLER & CO. KG

Internet www.berenberg.com

E-mail: firstname.lastname@berenberg.com

EQUITY RESEARCH

GENERAL MID CAP

MID CAP - DACH

Carl-Oscar Bredendgen +44 20 3753 3160
Marta Bruska +44 20 3753 3187
Charlotte Friedrichs +44 20 3753 3077
Gustav Froberg +44 20 3465 2655
James Letten +44 20 3753 3176
Alexander O'Donoghue +44 20 3207 7804
Gerhard Orgonas +44 20 3465 2635
Benjamin Pfannes-Varrow +44 20 3465 2620

MID CAP - EU core

Beatrice Allen +44 20 3465 2662
Fraser Donlon +44 20 3465 2674
Remi Grenu +44 20 3207 7806
Christoph Greulich +44 20 3753 3119
Andreas Markou +44 20 3753 3022
Anna Patrice +44 20 3207 7863
Trion Reid +44 20 3753 3113
Jan Richard +44 20 3753 3029

MID CAP - UK

Calum Battersby +44 20 3753 3118
Joseph Bloomfield +44 20 3753 3248
Robert Chantry +44 20 3207 7861
Sam Cullen +44 20 3753 3183
Ned Hammond +44 20 3753 3017
Tom Horne +44 20 3207 7913
Edward James +44 20 3207 7811
Kieran Lee +44 20 3465 2736
Lush Mahendrarajah +44 20 3207 7896
Benjamin May +44 20 3465 2667
Alex Medhurst +44 20 3753 3047
Anthony Plom +44 20 3207 7908
Eoghan Reid +44 20 3753 3055
Owen Shirley +44 20 3465 2731
Donald Tait +44 20 3753 3031
Sean Thapar +44 20 3465 2657

THEMATIC RESEARCH

Steven Bowen +44 20 3753 3057
Julia Schrameier +44 20 3753 3172

EQUITY SALES

SPECIALIST SALES

AEROSPACE & DEFENCE & CAPITAL GOODS

Cara Luciano +44 20 3753 3146

AUTOS & TECHNOLOGY

Edward Wales +44 20 3207 7815

BANKS & DIVERSIFIED FINANCIALS

Eleni Papoula +44 20 3465 2741

BUSINESS SERVICES, LEISURE & TRANSPORT

Rebecca Langley +44 20 3207 7930

CONSUMER DISCRETIONARY

Pauline Chevalier +44 20 3753 3209

CONSUMER STAPLES

Ramnique Sroa +44 20 3753 3064

HEALTHCARE

David Hogg +44 20 3465 2628

MEDIA & TELECOMS

Jonathan Smith +44 20 3207 7842

METALS & MINING, OIL & GAS AND UTILITIES

Jason Turner +44 20 3753 3063

THEMATICS

Chris Armstrong +44 20 3207 7809

SALES TRADING

LONDON

Charles Beddow +44 20 3465 2691
Mike Berry +44 20 3465 2755
Joseph Chappell +44 20 3207 7885
Stewart Cook +44 20 3465 2752
Mark Edwards +44 20 3753 3004
Tom Floyd +44 20 3753 3136
Tristan Hedley +44 20 3753 3006
Peter King +44 20 3753 3139
Simon Messman +44 20 3465 2754

BUSINESS SERVICES, LEISURE & TRANSPORT

BUSINESS SERVICES

Tom Buriton +44 20 3207 7852

LEISURE

Jack Cummings +44 20 3753 3161
Stuart Gordon +44 20 3207 7858
Annabel Hay-Jahans +44 20 3465 2720

TRANSPORT & LOGISTICS

William Fitzalan Howard +44 20 3465 2640
Joel Spungin +44 20 3207 7867
Adrian Yanoshik +44 20 3753 3073

CONSUMER

BEVERAGES

Javier Gonzalez Lastra +44 20 3465 2719
Matt Reid +44 20 3753 3075

FOOD MANUFACTURING AND HPC

Ebba Bjorklid +44 20 3753 3247
Fulvio Cazzol +44 20 3207 7840
James Targett +44 20 3207 7873

FOOD RETAIL

Thomas Davies +44 20 3753 3104

GENERAL RETAIL

Michael Benedict +44 20 3753 3175
Oliver Anderson +44 20 3753 3173
Graham Renwick +44 20 3207 7851
Michelle Wilson +44 20 3465 2663

LUXURY GOODS

Lauren Molyneux +44 20 3207 7892

ENERGY

OIL & GAS

Baha Bassatine +44 20 3753 3158
John Gleeson +44 20 3465 2716
Ilkin Karimli +44 20 3465 2684
Edward Pizzey +44 20 3753 3185
Henry Tarr +44 20 3207 7827

SALES

BENELUX

Miel Bakker +44 20 3207 7808
Bram van Hijfte +44 20 3753 3000

FRANCE

Alexandre Chevassus +33 1 5844 9512
Dallia Farigoule +33 1 5844 9510
Kevin Nor +33 1 5844 9505
Guillaume Viret +33 1 5844 9507

SCANDINAVIA

Marco Weiss +49 40 3506 0719

UK

Thomas Baker +44 20 3753 3062
James Burt +44 20 3207 7807
Marta De-Sousa Fialho +44 20 3753 3098
Katie Jackson +44 20 3753 3041
Robert Floyd +44 20 3753 3018
David Franklin +44 20 3465 2747
Sean Heath +44 20 3465 2742
Stuart Holt +44 20 3465 2646
James Hunt +44 20 3753 3007
James McRae +44 20 3753 3036
David Mortlock +44 20 3207 7850

LONDON (cont'd)

AJ Pulley +44 20 3465 2756
Paul Somers +44 20 3465 2753
Frans Van Wakeren +44 20 3753 3079

PARIS

Vincent Klein +33 1 58 44 95 09

ENERGY (cont'd)

UTILITIES

Zaim Beekawa +44 20 3207 7855
Oliver Brown +44 20 3207 7922
Andrew Fisher +44 20 3207 7937
Lawson Steele +44 20 3207 7887

FINANCIALS

BANKS

Adam Barrass +44 20 3207 7923
Frederick Brennan +44 20 3753 3171
Michael Christodoulou +44 20 3207 7920
Andrew Lowe +44 20 3465 2743
Eoin Mullany +44 20 3207 7854
Peter Richardson +44 20 3465 2681

DIVERSIFIED FINANCIALS

Panos Ellinas +44 20 3753 3149
Chris Turner +44 20 3753 3019

INSURANCE

Iain Pearce +44 20 3465 2665

REAL ESTATE

Kai Klose +44 20 3207 7888

HEALTHCARE

Scott Bardo +44 20 3207 7869
Klara Fernandes +44 20 3465 2718
Michael Healy +44 20 3753 3201
Tom Jones +44 20 3207 7877
Michael Ruzic-Gauthier +44 20 3753 3128

INDUSTRIALS

AEROSPACE & DEFENCE

Andrew Gollan +44 20 3207 7891
Ross Law +44 20 3465 2692
George McWhirter +44 20 3753 3163

AUTOMOTIVES

Cristian Dirpes +44 20 3465 2721
Asad Farid +44 20 3207 7932

UK (cont'd)

Bhavin Patel +44 20 3207 7926
Kushal Patel +44 20 3753 3038
Richard Payman +44 20 3207 7825
Christopher Pyle +44 20 3753 3076
Adam Robertson +44 20 3753 3095
Mark Sheridan +44 20 3207 7802
George Simbert +44 20 3207 7911
Sam Stannah +44 20 3753 3157
Paul Walker +44 20 3465 2632

GERMANY

Simone Arnheiter +49 69 91 30 90 740
Nina Buechs +49 69 91 30 90 735
André Grosskurth +49 69 91 30 90 734

SWITZERLAND, AUSTRIA & ITALY

Duncan Downes +41 22 317 1062
Andrea Ferrari +41 44 283 2020
Gianni Lavigna +41 44 283 2038
Jamie Nettleton +41 44 283 2026
Yeannie Rath +41 44 283 2029

COO Office

Greg Swallow +44 20 3207 7833

EQUITY TRADING

HAMBURG

David Hohn +49 40 350 60 761
Lukas Niehoff +49 40 350 60 798
Lennart Pleus +49 40 350 60 596
Marvin Schweden +49 40 350 60 576
Philipp Wiedmann +49 40 350 60 346
Christoffer Winter +49 40 350 60 559

LONDON

Christopher Brown +44 20 3753 3085
Edward Burlison-Rush +44 20 3753 3005

INDUSTRIALS (cont'd)

CAPITAL GOODS

Jonathan Coubrough +44 20 3465 2699
Philippe Lorrain +44 20 3207 7823

MATERIALS

CHEMICALS

Sebastian Bray +44 20 3753 3011
Xian Deng +44 20 3753 3014
Anthony Manning +44 20 3753 3092
Rikin Patel +44 20 3753 3080

METALS & MINING

Richard Hatch +44 20 3753 3070
Laurent Kimman +44 20 3465 2675
Michael Stoner +44 20 3465 2643

TMT

TECHNOLOGY

Tammy Olu +44 20 3465 2673
Tej Sthankiya +44 20 3753 3099
Lou Ann Yong +44 20 3753 3159

MEDIA

Robert Berg +44 20 3465 2680
Keisi Hysa +44 20 3207 7817
Laura Janssens +44 20 3465 2639
Sarah Simon +44 20 3207 7830

TELECOMMUNICATIONS

David Burns +44 20 3753 3059
Usman Ghazi +44 20 3207 7824
Laura Janssens +44 20 3465 2639
Abhilash Mohapatra +44 20 3465 2644
Carl Murdock-Smith +44 20 3207 7918

ECONOMICS

Florian Hense +44 20 3207 7859
Kallum Pickering +44 20 3465 2672
Holger Schmieding +44 20 3207 7889

CRM

Megan Connelly +44 20 3753 3244
Laura Cooper +44 20 3753 3065
Beau Dibbs +44 20 3753 3048
Jessica Jarmyn +44 20 3465 2696
Madeleine Lockwood +44 20 3753 3110
Vikram Nayyar +44 20 3465 2737
Fernella Neill +44 20 3207 7868

CORPORATE ACCESS

Lindsay Arnold +44 20 3207 7821
Sally Fitzpatrick +44 20 3207 7826
Maz Gentile +44 20 3465 2668
Robyn Gowers +44 20 3753 3109
Dipti Jethwani +44 20 3207 7936
Phoebe Lindsay +44 20 3753 3246
Ross Mackay +44 20 3207 7866
Stella Siggins +44 20 3465 2630
Lucy Stevens +44 20 3753 3068
Abbie Stewart +44 20 3753 3054

EVENTS

Miranda Bridges +44 20 3753 3008
Charlotte David +44 20 3207 7832
Suzy Khan +44 20 3207 7915
Natalie Meech +44 20 3207 7831
Eleanor Metcalfe +44 20 3207 7834
Sarah Weyman +44 20 3207 7801

LONDON (cont'd)

Jack Clayton +44 20 3753 3166
Will Kain +44 20 3753 3167
Chris McKeand +44 20 3207 7938
Ross Tobias +44 20 3753 3137
Robert Towers +44 20 3753 3262

ELECTRONIC TRADING

Frederik Bröker +49 40 3506 0463
Jonas Doehler +44 40 3506 0391
Matthias Führer +49 40 3506 0597
Sven Kramer +49 40 3506 0347



BERENBERG CAPITAL MARKETS LLC

Member FINRA & SIPC

Internet www.berenberg-us.com

E-mail: firstname.lastname@berenberg-us.com

EQUITY RESEARCH

CONSTRUCTION

Robert Muir +1 646 949 9028
Daniel Wang +1 646 949 9025

GENERAL MID CAP - US

Samuel England +1 646 949 9035
Alex Maroccia +1 646 949 9033
Brett Knoblauch +1 646 949 9032

FOOD MANUFACTURING

Donald McLee +1 646 949 9026

HEALTHCARE

BIOTECH/THERAPEUTICS

Shanshan Xu +1 646 949 9023

MED. TECH/SERVICES

Ravi Misra +1 646 949 9028

SPECIALTY PHARMA/BIOTECH

Patrick R. Trucchio +1 646 949 9027

CAPITAL GOODS

Andrew Buscaglia +1 646 949 9040

INDUSTRIAL MATERIALS

Paretohs Misra +1 646 949 9031

REAL ESTATE

Nate Crossett +1 646 949 9030
Connor Siversky +1 646 949 9037

SOFTWARE & IT SERVICES

Gal Munda +1 646 949 9021
Joshua Tilton +1 646 949 9036

TECHNOLOGY HARDWARE

Andrew DeGasperi +1 646 949 9044

ECONOMICS

Mickey Levy +1 646 949 9099
Roiana Reid +1 646 949 9098

EQUITY SALES SALES

David Alonso +1 415 802 2523
Albert Aguiar +1 646 949 9218
Jason Cantrell +1 415 802 2523
Daniel Claeys +1 646 949 3144
Nate Emerton +1 617 292 82 11
Kelleigh Faldi +1 617 292 8288
Ted Franchetti +1 646 949 9231
Rich Harb +1 617 292 8228
Zubin Hubner +1 646 949 9202
Jessica London +1 646 949 9203
Anthony Masucci +1 646 949 9217
Ryan McDonnell +1 646 949 9214
Emily Muret +1 415 802 2525
Peter Nichols +1 646 949 9201
Kieran O'Sullivan +1 617 292 8292
Rodrigo Ortigao +1 646 949 9205

CRM

Alexandra Angove +1 646 949 9211
Sammy Chea +1 646 949 9241

CORPORATE ACCESS

Michelle Backmann +1 646 949 9215
Adriane Klein +1 617 292 8202
Olivia Lee +1 646 949 9207

EVENTS

Meridian Della Penna +1 646 949 9208
Laura Hawes +1 646 949 9209

SALES TRADING

Marc Castagnera +1 646 949 9107
Ronald Cestra +1 646 949 9104
Mark Corcoran +1 646 949 9105
Chris Davidson +1 646 919 9140
Michael Haughey +1 646 949 9106
Christopher Kanian +1 646 949 9103
Lars Schwartzau +1 646 949 9101
Bob Spillane +1 646 949 9102
Donato Tierno +1 646 949 9109

BERENBERG CAPITAL MARKETS LLC

Member FINRA & SIPC

Internet www.berenberg-us.com

E-mail: firstname.lastname@berenberg-us.com

EQUITY RESEARCH

GENERAL MID CAP - US

Samuel England +1 646 949 9035
Alex Maroccia +1 646 949 9033
Brett Knoblauch +1 646 949 9032

HEALTHCARE

MED. TECH/SERVICES

Ravi Misra +1 646 949 9028

SPECIALTY PHARMACEUTICALS

Patrick R. Trucchio +1 646 949 9027

CAPITAL GOODS

Andrew Buscaglia +1 646 949 9040

LEISURE

Brennan Matthews +1 646 949 9024

INDUSTRIAL MATERIALS

Paretohs Misra +1 646 949 9031

REAL ESTATE

Nate Crossett +1 646 949 9030
Connor Siversky +1 646 949 9037

SHIPPING & TRANSPORTATION

Donald McLee +1 646 949 9026

SOFTWARE & IT SERVICES

Gal Munda +1 646 949 9021
Joshua Tilton +1 646 949 9036

TECHNOLOGY HARDWARE

Andrew DeGasperi +1 646 949 9044

ECONOMICS

Mickey Levy +1 646 949 9099
Roiana Reid +1 646 949 9098

EQUITY SALES SALES

Albert Aguiar +1 646 949 9218
Nate Emerton +1 617 292 82 11
Kelleigh Faldi +1 617 292 8288
Ted Franchetti +1 646 949 9231
Rich Harb +1 617 292 8228
Zubin Hubner +1 646 949 9202
Jessica London +1 646 949 9203
Anthony Masucci +1 646 949 9217
Ryan McDonnell +1 646 949 9214
Emily Muret +1 415 802 2525
Peter Nichols +1 646 949 9201
Kieran O'Sullivan +1 617 292 8292
Rodrigo Ortigao +1 646 949 9205

CORPORATE ACCESS

Adriane Klein +1 617 292 8202
Olivia Lee +1 646 949 9207
Robert Meyers +1 646 949 9215

EVENTS

Laura Hawes +1 646 949 9209

SALES TRADING

Ronald Cestra +1 646 949 9104
Mark Corcoran +1 646 949 9105
Michael Haughey +1 646 949 9106
Christopher Kanian +1 646 949 9103
Lars Schwartzau +1 646 949 9101
Bob Spillane +1 646 949 9102